



28STONE NEWSLETTER | JANUARY 2023

Dear Friends,

We hope your new year is off to an exciting start!

As we reflect on our goals for the upcoming year, we also celebrate our recent achievements. We are proud to share some key 28Stone highlights from 2022:

- Surpassed **200** full-time employees
- Delivered **40+** projects
- Expanded our client base by **20%**

We capped off December by being highly commended as a best workplace for technologists in the **Top 1% Workplace Awards 2022**, featured in [The Financial Technologist Magazine](#). Fostering innovation and providing an exciting, successful place to work are at our core.

We could not have reached these milestones without your support, so we look forward to providing you with greater results in 2023. As always, we look forward to *listening* and truly understanding your business needs in order to provide expert “just right” custom software.

In case you missed our last email and would like something to listen to yourself, [please enjoy](#) our year-end playlist! Can you figure out the playlist's theme?

We wish you all the best for a successful year ahead! Please let us know how we can help you achieve your own objectives.

Thank you,



Thomas Dolan, Co-Founder
thomas.dolan@28stone.com



Frank Erickson, Co-Founder
franklin.erickson@28stone.com

RECENT HIGHLIGHTS

We are so excited to share that the 28Stone team was highly commended in the “Best Workplace for Technologists” category of the **Top 1% Workplace Awards 2022**.

We are proud of our growing team who embrace the opportunities to develop and deliver some of the industry’s most innovative solutions while building strong, collaborative relationships with our clients.

The Top 1% Workplace Awards showcases marketplace brilliance; exploring everything from exceptional cultures to leadership. These awards focus on the phenomenal technology teams driving the financial services evolution.

It is an honor to be included in this fantastic lineup of innovative companies. Thank you to all our team for making 28Stone a great place to work!



[Read more here](#)

TECHNOLOGY & SOLUTION UPDATES



FEATURED SOLUTION:

28Stone Squads

Our cross-functional pyramid team solution lets you rethink your approach to software development. 28Stone Squads provide the right expertise at the right time – from strategy to development to deployment – collaborating with your team on objectives and tasks to ensure your project stays on time and on budget. We would be happy to discuss your use case.

[LEARN MORE](#)



WHITEPAPER:

Our Solace-native trading platform architecture

Learn more about our innovative approach to leveraging out of the box features of the Solace PubSub+ platform to build scalable, real-time trading systems.

[LEARN MORE](#)

IN THE NEWS: FRANK ERICKSON

In his recent article published on Traders Magazine, our Co-Founder **Frank Erickson** dives into how the model for software delivery in financial services is shifting and how firms can rethink their approach.



Read the full article, “*Carving the New Path for Software Delivery Teams in Financial Services,*” on Traders Magazine.

[Read the full article](#)

TEAM SPOTLIGHT

Since our clients work so closely with our team, we hope to introduce you to the people that are making a difference in developing exciting solutions and providing unmatched, attentive support.



Andrejs Dembovskis, Managing Director

Congratulations to Andrejs on his 10th work anniversary at 28Stone! Thank you for a decade of great work.

1. Can you describe your role?

I don't have a role but I have a goal instead -- to grow and optimize the company, and this goal has not changed over the last 10 years. Then the role chooses me! In the early days, it could have been serving as HR and a recruiter, an architect, developer or DevOps in the project, security engineer, and admin. Now it's leaning toward process improvements, company cost optimization, and supporting activities for projects where my expertise can help.

2. What has been one of your career highlights?

Reaching 20, then 50, and then 100 28Stone employees were three major milestones when my role shifted from involvement in every project to finding the right people for the right tasks and trusting them. There were also many interesting projects and initiatives. For example, we built a project from zero and that architecture was reused for several other projects. We also helped a client establish their own Latvian branch.

3. Tell us some trends you're seeing in this industry.

"AI is a significant trend in the IT industry, being utilized to automate and improve various processes and tasks by using technologies such as machine learning, deep learning, and natural language processing. It has the potential to disrupt many industries and it's becoming more and more prevalent in different sectors." *

It seems that AI is the next big thing you can use today to improve and speed up routine tasks, thanks to the projects from OpenAI, GitHub Copilot and many others.

* Generated by ChatGPT

4. What might we find you doing for fun outside of the office?

Spending free time with family is the number one priority. We usually do some school homework projects or watch movies together. Apart from that, doing something with my own hands like repairing electronics, doing home improvements, or playing a few rounds in Left4Dead2 is a nice way to free my mind and relax.

COMPANY UPDATES: CELEBRATING OUR TEAM

We take employee work anniversaries very seriously, no matter which year we're celebrating!

To commemorate these important milestones, each team member gets a colored hoodie for their year and a special loyalty reward.



Follow us for live updates and to
see the team in action!

